



CAPABILITY STATEMENT



Pangea Consulting, LLC (Pangea), **an 8(a) certified public accounting and management consulting firm**, is enclosing its capability statement for Internal Controls Support Services. We believe that our submission meets all of the requirements of the request and demonstrates that Pangea possesses the required resources and level of expertise to perform the scope of work.

Our team has significant capacity to cover all aspects of this project and is experienced in working with Federal clients with complex and comprehensive program challenges requiring execution of work plans, with concurrent task activities. We welcome the prospect of working with you, and our capability statement conveys our commitment to provide you with a best value solution. Pangea brings experiences and competencies that enable us to offer Census with a team capable of meeting the required tasks.

As the Chief Executive Officer of Pangea, I wish to extend my personal commitment to ensuring that our team will perform to your satisfaction. We have built a solid reputation within the Federal government by adhering to our core values of ethical business practices and customer focus. We welcome the opportunity to discuss our capability statement further with the government, and hope to become a stakeholder with a vested interest in helping Census. If you have any questions concerning our response, please do not hesitate to contact me directly at (301) 642-5500 or at brianjones@pangeaconsultingllc.com.

Sincerely,

A handwritten signature in black ink that reads "Brian Jones".

Brian K. Jones, CPA
Chief Executive Officer
Pangea Consulting, LLC



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1. CORPORATE EXPERIENCE

CAPABILITY STATEMENT COVER SHEET

A.	NAME OF FIRM	Pangea Consulting, LLC
B.	ADDRESS	240 Northwest Terrance
C.	CITY, STATE AND ZIP CODE	Silver Spring, MD 20901
D.	UNIQUE ENTITY ID DATA UNIVERSAL NUMBERING SYSTEM (DUNS) NUMBER	VQDMACQVS3L5 06-683-5551
E.	TAX IDENTIFICATION NUMBER (TIN)	46-2472279
F.	POINT OF CONTACT (POC)	Brian Jones Office: (301) 681-6645 Cell: (301) 642-5500 Email: brianjones@pangeaconsultingllc.com
H.	REGISTERED IN CCR/SAM	Yes
I.	CAGE CODE	739Y8
J.	SBA 8(A) BUSINESS DEVELOPMENT SPECIALIST	Not Assigned
K.	CURRENT TERM OF THE FSS CONTRACT	N/A
L.	PRIMARY NAICS CODE	541211
M.	SIGNATURE BLOCK WITH NAME, TITLE AND DATE	 <hr/> Brian Jones, Chief Executive Officer July 13, 2022



1.1 Prime Contractor – Pangea Consulting, LLC (Pangea)

Pangea Consulting, LLC (Pangea) is a **certified 8(a) firm** and a licensed certified public accounting (CPA) firm. We provide management consulting and accounting services. Our services include accounting, management consulting, auditing, program management, audit remediation and readiness, internal control reviews, process development, business support, and general administrative support.

Pangea Consulting has consistently and continuously provided the highest quality accounting and management consulting support to Government agencies, Not for Profit organizations and for profit companies since 2003. Our team of CPA's and management consultants collectively represents over 35 years' of accounting industry experience and specializes in successfully delivering auditing services, staff augmentation, business support, consulting, and training to Federal, State, and local government agencies. Our successful track record is built upon a combination of diligence, flexibility, and process, all of which provides a thorough understanding of our clients' needs. Our high-quality service, coupled with competitive rates and our extensive database of qualified personnel, combine to make Pangea Consulting the right choice for your business support needs.

As you will see from the successful past projects listed below, Pangea Consulting specializes in providing the following: Auditing, Training, Business Support and Management Consulting Services to our customers:

- Internal Controls
- Business Support
- Auditing
- Management Consulting
- Program Management
- Indirect Rate Management
- Grant Performance Exams
- Develop Indirect Rate Structures
- Develop Bid Rate Structures
- Training
- Staff Augmentation

Having the right team available when you have a project is a key to our success. Pangea Consulting starts the management process well before your first request. We anticipate our clients' needs and projects to ensure we have the highest-quality CPAs available when you call. Our time-proven processes have resulted in a highly qualified team of accountants and CPA's, carefully selected by experience, skill, and background that most closely and precisely matches the requirements of our current and potential clients.

Pangea Consulting has successfully developed long-term relationships with our Government and Non-Governmental clients because of our ability to quickly meet their accounting needs. Our ability to continuously deliver exceptional customer service results directly from our strong quality control (QC) process. Our commitment to quality continues throughout the project and follows well-defined procedures.

2. PAST PERFORMANCE – PANGEA CONSULTING, LLC

2.1 Federal Transit Administration – Grants Financial Management Oversight, Monitoring, and Internal Controls Reviews

CONTRACTOR NAME:	Pangea Consulting, LLC (Prime)
GOVERNMENT CLIENT:	Federal Transit Administration
PROJECT TITLE:	Grants Financial Management Oversight, Monitoring, and Internal Controls Reviews
CONTRACT NUMBER:	69319522D000008
CONTRACT TYPE:	IDIQ
PERIOD OF PERFORMANCE:	May 25, 2022 to May 19, 2027
TOTAL CONTRACT VALUE:	\$9,348,639
CONTRACTING OFFICER REPRESENTATIVE (COR):	Ms. Alison Pegram Phone: (202) 366-9249 Email: alison.peggram@dot.gov
CONTRACTING OFFICER (CO):	Ms. Stephanie Cooke-Nwadibia Phone: 202-366-7072 Email: stephanie.cooke-nwadibia@dot.gov
DESCRIPTION OF THE PROJECT	
<p>The Financial Management Oversight (FMO) program is one of the Federal Transit Administration’s (FTA) management tools for examining recipient performance and adherence to current FTA requirements and policies. Pangea is supporting FTA through reviews, workshops, and technical assistance to evaluate whether recipients have sound financial management systems and adequate internal controls to manage the Federal funds. All contractual, technical, budgetary, and performance requirements and objectives have been achieved.</p> <p>Pangea, teamed up with Hamilton Enterprises, are performing various types of Reviews under the FMO program. The team has gained an in-depth understanding of the transit system through the FMO review process. Team Pangea is assisting FTA in full scope reviews, cost allocation plans, follow-up review and other types of technical reviews. Additionally, we participate in developing programmatic improvements with FTA relating to overall agency objectives.</p> <p>Specifically, the scope of work includes:</p> <ul style="list-style-type: none"> ▪ <i>Full Scope Financial Management System Review</i> ▪ <i>Internal Controls Reviews</i> ▪ <i>Follow-Up to Full Scope Financial Management System Review</i> ▪ <i>Cost Allocation Plan and Indirect Cost Proposal Review</i> ▪ <i>Agreed-Upon Procedures (Special Assignment)</i> ▪ <i>Update FMO Manual and Financial Management Oversight Seminar Workbook and Materials.</i> ▪ <i>Financial Management Oversight Training</i> ▪ <i>Oversight Program Support and Special Assignment</i> ▪ <i>Corrective Action Support</i> ▪ <i>Technical Assistance</i> ▪ <i>Financial Condition and Capability Assessment</i> 	

2.2 Federal Transit Administration – Grants Financial Management Oversight, Monitoring, and Internal Controls Reviews

CONTRACTOR NAME:	Pangea Consulting, LLC (Subcontractor)
GOVERNMENT CLIENT:	Federal Transit Administration
PROJECT TITLE:	Grants Financial Management Oversight, Monitoring, and Internal Controls Reviews
CONTRACT NUMBER:	N/A
CONTRACT TYPE:	Labor Hour
PERIOD OF PERFORMANCE:	October 25, 2017 to August 28, 2021
TOTAL CONTRACT VALUE:	\$260,000
CONTRACTING OFFICER REPRESENTATIVE (COR):	Ms. Rosemary Womack Phone: (240) 455-5420 Email: r.womack@rmw-associates.com
DESCRIPTION OF THE PROJECT	
<p>The Financial Management Oversight (FMO) program is one of the Federal Transit Administration’s (FTA) management tools for examining recipient performance and adherence to current FTA requirements and policies. Pangea is supporting FTA through reviews, workshops, and technical assistance to evaluate whether recipients have sound financial management systems and adequate internal controls to manage the Federal funds. All contractual, technical, budgetary, and performance requirements and objectives have been achieved.</p> <p>Pangea, as a subcontractor, has performed various types of Reviews under the FMO program. Pangea has gained an in-depth understanding of the transit system through the FMO review process. Pangea is assisting FTA in full scope reviews, cost allocation plans, follow-up review and other types of technical reviews. Additionally, we participate in developing programmatic improvements with FTA relating to overall agency objectives.</p> <p>Specifically, the scope of work includes:</p> <ul style="list-style-type: none"> ▪ <i>Full Scope Financial Management System Review</i> ▪ <i>Internal Controls Reviews</i> ▪ <i>Follow-Up to Full Scope Financial Management System Review</i> ▪ <i>Cost Allocation Plan and Indirect Cost Proposal Review</i> ▪ <i>Agreed-Upon Procedures (Special Assignment)</i> ▪ <i>Update FMO Manual and Financial Management Oversight Seminar Workbook and Materials.</i> ▪ <i>Financial Management Oversight Training</i> ▪ <i>Oversight Program Support and Special Assignment</i> ▪ <i>Corrective Action Support</i> ▪ <i>Technical Assistance</i> ▪ <i>Financial Condition and Capability Assessment</i> 	

2.3 U.S. Department of Veterans Affairs – Internal Financial Process Audit

CONTRACTOR NAME:	Pangea Consulting, LLC (Subcontractor)
GOVERNMENT CLIENT:	U.S. Department of Veterans Affairs
PROJECT TITLE:	EES SimLEARN Project
CONTRACT NUMBER:	47QRAA18D0063
PERIOD OF PERFORMANCE:	October 15, 2019 – September 14, 2020
TOTAL CONTRACT VALUE:	\$141,900
CONTRACTING OFFICER REPRESENTATIVE (COR):	Donna Thorpe Phone: (501) 257-4183
CONTRACTING OFFICER (CO):	Constance Williams Phone: (314) 894-6425
DESCRIPTION OF THE PROJECT	
<p>Pangea is assisting VA with financial management support in the form of an Internal Financial Processes Audit. The goal is to review SimLEARN’s budget, execution, and accounting operations. This review will include the processes utilized by EES Budget operations that facilitated the oversight of SimLEARN budgetary and acquisition functions.</p>	

2.4 U.S. Department of State – Management Capacity Building Program / Post Award Technical Assistance Reviews

CONTRACTOR NAME:	Pangea Consulting, LLC (Subcontractor)
GOVERNMENT CLIENT:	U.S. Department of State
PROJECT TITLE:	Management Capacity Building Program/Post Award Technical Assistance Reviews
CONTRACT NUMBER:	N/A
CONTRACT TYPE:	Labor Hour
PERIOD OF PERFORMANCE:	December 15, 2020 to December 14, 2021
TOTAL CONTRACT VALUE:	\$350,000
CONTRACTING OFFICER REPRESENTATIVE (COR):	Dana Lucas Phone: (202) 726-2630 Email: Dana.lucas@thedmpgroup.com
DESCRIPTION OF THE PROJECT	
<p>The Management Capacity Building Program is one of the Department of States management tools for examining recipient performance and adherence to current requirements and policies and providing technical assistance to assist recipients in building their capacity to adhere to requirements. Pangea is supporting The Department of State through reviews, workshops, and technical assistance to evaluate whether recipients have sound financial management systems and adequate internal controls to manage the Federal funds. The goal of the reviews is to determine if all contractual, technical, budgetary, and performance requirements and objectives have been achieved.</p> <p>Pangea has performed Post Award Technical Assistance Reviews under the Bureau of Democracy, Human Rights, and Labor (DRL) program. Pangea has gained an in-depth understanding of the areas where most grant recipients need assistance and the best methods to deliver technical assistance to achieve the desired outcomes. Pangea is assisting The Department of State in Technical Assistance Reviews. Additionally, we participate in developing and delivering technical workshops for The Department of State relating to overall agency objectives.</p> <p>Specifically, the scope of work includes:</p>	

- *Post Award Technical Assistance Reviews*

2.5 U.S. Department of Defense / Defense Logistics Agency – Audit Readiness / Sustainment

CONTRACTOR NAME:	Pangea Consulting, LLC (Subcontractor)
GOVERNMENT CLIENT:	U.S. Department of Defense / Defense Logistics Agency
PROJECT TITLE:	Audit Readiness / Sustainment
CONTRACT NUMBER:	N/A
CONTRACT TYPE:	Labor Hour
PERIOD OF PERFORMANCE:	February 9, 2015 to August 17, 2018
TOTAL CONTRACT VALUE:	\$361,000
CONTRACTING OFFICER REPRESENTATIVE (COR):	David Koch Phone: (571) 765-1639 Email: dkoch@11thhourservice.com
DESCRIPTION OF THE PROJECT	
<p>Working alongside KPMG, Pangea Consulting supported the Defense Logistics Agency (DLA) to prepare for their Financial Audit and subsequently supported the contract during the Audit Sustainment phase of the contract. The contract included working closely with DLA to restructure their Finance and Accounting operations and finally to train the Finance staff on all of the changes to their processes. Pangea Consulting was very instrumental in the training phase and quickly became the lead trainer on the team and traveled to various DLA field offices. Pangea Consulting supported KPMG with technical accounting skills, redesign of financial activities, and training. <i>All contractual, technical, budgetary, and performance requirements and objectives have been achieved.</i></p> <p>Pangea has performed complex analysis, led training teams, and assisted the government agency in preparing for their first audit. Pangea has gained an in-depth understanding of large complex agencies and how to successfully achieve planned goals and prepare employees of the agency to complete the updated responsibilities of their upgraded day-to-day roles. Additionally, we participates in developing the work plan to achieve the expected outcomes for DLA</p> <p>Specifically, the scope of work includes:</p> <ul style="list-style-type: none"> ▪ <i>Audit Readiness and Audit Sustainment</i> 	



3. APPENDIX A – 8(a) Certification

SBA 8(a) Program – Decision Letter

April 30, 2020

Brian Jones, Owner Pangea Consulting LLC 240 Northwest Terrace Silver Spring, MD 20901

Dear Mr. Brian Jones:

Congratulations! Your firm has been certified as a Participant in the U.S. Small Business Administration's (SBA) 8(a) Business Development Program. Your nine (9) year program term begins on the date of this letter. During participation in the 8(a) BD Program, you will receive business development assistance from an assigned Business Opportunity Specialist in the Washington Metropolitan Area District Office located at 409 3rd Street, SW, Floor 2, Washington, DC 20416. The phone number is (202) 205-8800. We are sending a copy of this certification letter to the SBA Washington Metropolitan Area District Office. That office will contact you to schedule an orientation session. This could take up to 4-6 weeks. In the meantime, there are steps you should take to start your participation in the program.

