



San Antonio, Texas

DUNS: 806134339 | CAGE: 4UPR7

Primary NAICS Code

562910

Secondary NAICS Codes

541330, 541350, 541511, 561210

541430, 541513, 541611, 541620

SBA 8(a) Certified

Small Disadvantaged Business
(exp. 2019)

Texas HUB

Certified Historically Underutilized Business

SDVO SB

Service Disabled Veteran-Owned
Small Business

Contact

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Firm Profile

ALPHA Facilities Solutions is a worldwide provider of Facility Asset Management professional services including capital planning, facility condition assessment, maintenance management (to include equipment inventory and PM schedule creation), investment strategy, Real Property, and space planning to federal, state/municipal, education, and healthcare clients. With extensive worldwide expertise, ALPHA has a successful track record for helping clients achieve their goals. As a direct result of ALPHA's work product, clients have realized over \$7 Billion in additional capital resources.

SERVICE OFFERINGS

- Facility Condition Assessment (FCA)
- BUILDER® Facility Condition Assessment
- Asbestos, Lead Based Paint & Mold Inspections
- Asbestos Abatement Design & Oversight
- Abbreviated Accessibility Surveys
- Budget Development
- Building Information Modeling (BIM)
- Capital Planning Software Implementation
- Computer-Aided Design (CAD)
- Customized Reporting Solutions
- Dashboard Development
- Deferred Maintenance Planning
- Drawing Inventory, Scanning, Indexing and Conversion
- Equipment Inventory
- Equipment Tagging
- Facility Use Studies (FUS)
- Information Technology (IT) Assessment
- Information Technology (IT) Support
- Infrastructure Assessments
- Irrigation Assessments
- Key Performance Indicators (KPI)
- Lifecycle Management
- Operations & Maintenance Support
- Park and Recreation Assessment
- Preventive Maintenance Planning
- Preventative Maintenance Scheduling
- Pavement Condition Assessments
- Playground Safety & Compliance
- Real Property Inventory (RPI)
- Severe Weather Condition Assessment
- Tailored Capital Planning Software
- Water Resource & Asset Management

ALPHA has helped its clients secure more than \$7 Billion in funding for facility repairs, renovations and replacements.

In Partnership with Dude Solutions - Professional Services

Markets Served

Education

Municipal

Healthcare

Federal

Country Clubs

The ALPHA team stands ready to assist you:

- Identify the next set of critical needs projects
- Reduce maintenance backlog
- Improve Key Performance Indicators
- Strategically investing in systematic program updates
- Garner the necessary support from stakeholders
- Track and communicate progress

Quality

We measure and deliver quality on three levels:

1. The quality of our service: the way we work with you and the rest of the project team.
2. The quality of our technical work: the accuracy and the completeness of our reports and studies.
3. The quality of the final project: the conformance to requirements and suitability to purpose in the completed project.

ALPHA Facilities Solutions and Dude Solutions -- Bringing our clients the synergistic benefits of combining professional services and technology.

- ✓ CapitalForecastDirect Implementation
- ✓ Standard Facility Condition Assessment
- ✓ Comprehensive Facility Condition Assessment
- ✓ Data Gathering (Equipment Inventory)
- ✓ Preventive Maintenance Schedules
- ✓ Equipment Tagging

All Facility Condition Assessment work efforts are managed within CapitalForecastDirect. Cost models and priorities are customized. Reports are generated directly from CapitalForecastDirect.

Facility Condition Assessments are considered "turn key" CapitalForecastDirect Implementations - offering immediate planning capabilities.

Maximizing the Value of Your Assessment

Facility Condition Assessments will identify the financial requirements of your building portfolio renewal. The assessment will help identify current and future deficient conditions and estimate financial requirements.

- Validate fiscal needs
- Assist in budget preparation
- Provide data for short-term planning (prioritize immediate maintenance issues)
- Provide data for long-term strategic planning
- Facilitate forecasting of scenarios for different investment strategies
- Highlight parity and equity issues
- Define problems - what's broken and what's missing

We use CapitalForecastDirect to help our clients save time and money by:

1. Populating CapitalForecastDirect
2. Recording broken items
3. Estimating cost of building system replacements
4. Prioritizing repair work
5. Measuring building conditions
6. Developing short- and long-term capital renewal budgets



Partnership Experience

- Abilene Christian University - Abilene, TX
- Abilene Independent School District - Abilene, TX
- Anderson University - Anderson, SC
- City of Andover - Andover, MN
- City of Austin - Austin, TX
- City of Chilliwack - Chilliwack, British Columbia
- City of Deerfield Beach - Deerfield Beach, CA
- City of Port Townsend - Port Townsend, WA
- City of Sioux Falls - Sioux Falls, SD
- City of Sumner - Sumner, WA
- College of the Desert - Palm Desert, CA
- Collington Episcopal Life Care - Mitchellville, MD
- Eanes Independent School District - Austin, TX
- Heathwood Hall Episcopal School - Columbia, SC
- Hudson City School District - Hudson, OH
- Irving Independent School District - Irving, TX
- John's Island Club, FL
- Kerrville Independent School District - Kerrville, TX
- Laguna Beach Unified School District - Laguna Beach, CA
- Lake Travis Independent School District - Austin, TX
- Marble Falls Independent School District - Marble Falls, TX
- Middlebury Union District # 3 - Middlebury, VT
- Menominee Indian Tribe of Wisconsin - Keshena, WI
- Milton Academy - Milton, MA
- North East School District - North East, PA
- Okanogan County, WA
- Plainview Independent School District - Plainview, TX
- Pomona Unified School District - Pomona, CA
- Prairie View A&M - Prairie View, TX
- Prince George's County Memorial Library System, MD
- Regis College - Weston, MA
- Santa Margerita Catholic High School - Rancho Santa Margerita, CA
- Skagit County, WA
- South Orange Community College District - Mission Viejo, CA
- Southeast Delco School District - Folcroft, PA
- Southwestern Oregon Community College - Coos Bay, OR
- Strawberry Recreation District - Mill Valley, CA
- Town of Danvers - Danvers, MA
- Town of Norfolk - Norfolk, MA
- Town of Sudbury - Sudbury, MA
- Upper Moreland Township School District - Willow Grove, PA
- Utah State University - Logan, UT
- Waterford Township School District - Waterford Township, NJ
- Yolo County Office of Education - Woodland, CA

Our clients are documenting successes!

- ✓ Increased funding for facility repairs, renovations, and replacements
- ✓ Justification for hiring additional facility personnel
- ✓ Increased support by decision makers

TESTIMONIALS

"It was great to see this executed to such a high standard of professionalism and coordination for the site visits and follow up was flawless."

*Ricky Jones, PM, Eng Tech
DPW Ft. Polk, LA*

"We are glad we picked ALPHA Facilities Solutions for our team. From conducting our facility assessment program to creating intuitive software solutions, ALPHA is helping us develop practical management tools to plan our program in support of our future educational vision."

*Russ Roberts, Chief of Logistics
Department of Defense Education Activity (DoDEA)*

"The ALPHA team has been invaluable when it comes to processing, organizing and reporting facility data. When trying to manage thousands and thousands of data elements, the IT group has been invaluable and very customer service oriented providing programming services and customized reports with very short deadlines."

*Leigh Ann Sutton, E&CP Public Works
City of San Diego*

"ALPHA has repeatedly demonstrated they have solutions to any facility condition assessment, capital planning, preventive maintenance and equipment questions or challenges we encountered. ALPHA did a great job and we look forward to working with them as our program moves forward"

*Corey Ruff, Executive Director Facilities & Campus
Management
Abilene Christian University*

DIFFERENTIATORS



Expertise

Facility condition assessments and environmental consulting services are a core business at ALPHA. Our facility asset management and environmental professionals are highly trained and experienced subject matter experts in their respective fields. Every unique project brings its own set of challenges and opportunities, these experiences provide current, hands-on proficiency in all phases of a facility asset management program. Our team of experts understand the importance and complexities of delivering actionable data that equips our clients with the resources to maintain and fully realize the potential of their facilities.

The ALPHA team operates in a dynamic environment where data management is key and technological capabilities / limitations set the boundaries for what is possible. To be successful in this environment the team needs to be as dynamic as the environment. Our software engineers and IT support team create customized databases and software solutions to suit any IT architecture requirements, and integrate them with any 3rd party application. This ever-changing data takes life by way of our customized reporting solutions.

Client Delivery

At ALPHA, taking care of our clients is Priority 1—followed closely by taking care of the people taking care of our clients. Our client references and testimonials directly speak to our ability and commitment to build meaningful, long-term relationships. Our services are always tailored to address each client's specific needs. We help communicate the assessment results and provide interpretations so that projects can be identified and prioritized-- and financial needs can be easily conveyed to key stakeholders with credible, defensible data. Our adaptive, non-proprietary data management solutions are the key to what we call the Ultimate Deliverable - Turning liabilities into assets and leaving the client with the ability to effectively manage their real property portfolios.

