



**CAPABILITY STATEMENT**

**OVERVIEW**

**Lotus USA, Inc.** started business in Sep 2014 and provides our clients with excellent services that provide results and the best possible Return on Investment (ROI). Lotus specializes in the development and integration of innovative business solutions, management consulting services, and procurement system integrator of equipment in major technology fields such as networking hardware, software, telecommunications equipment, construction materials and heavy-duty rental equipment, technology services for the Public Sector and Enterprise customers. Lotus has executed 550 contracts with the Federal agencies, state governments, and municipalities, Major cities in the USA.

**DUNS #: 079599348 | CAGE CODE: 771V6 | Federal TAX ID: 47-1943686 | SAM Unique Entity ID: JBKGG25MLPM99**

**CERTIFICATIONS**

- U.S. Small Business Administration awarded to Lotus, **“Certified HUB ZONE SMALL BUSINESS concern”**
- Small Business Administration’s (SBA) awarded Lotus **Woman Own Small Business (WOSB)**
- Small Business Administration’s (SBA) awarded Lotus **Economically Disadvantaged Women-Owned Small Businesses (EDWOSB)**
- County of Los Angeles awarded certificate **Local Small Business Enterprise (LSBE) and Community Business Enterprise Program (CBE)**
- Los Angeles County Metropolitan Transportation Authority awarded **Small Business Enterprise (SBE) and Disadvantaged Business Enterprise (DBE)** certifications
- Los Angeles City awarded **Local Business Enterprise (LBE) Minority Business Enterprise (MBE) and Woman Business Enterprise (WBE)**
- California State awarded **Small Business (SB) certification and California Multiple Awards Schedules (CMAS)**
- Department of Industrial Relations State of California Public Works Contractor Registered Company
- National Minority Supplier Development Council (NMSDC) awarded **Minority Business Enterprises (MBE)**
- U.S. Govt. Defense Information Technology Contracting Organization (DITCO) Telecom Technical Support awarded BPA contract
- CISCO SYSTEMS AWARDED LOTUS AS SELECT PARTNER STATUS**
- Lotus achieves **CISCO EXPRESS CLOUD AND MANAGED SERVICES CERTIFIED PARTNER**



**HEAD OFFICE**

445 S. Figueroa Street, 31st Floor STE 3121,  
Los Angeles, CA 90071



## PROFESSIONAL SERVICES

Lotus is a proven and trusted contracting partner well tenured in providing medical, staffing services, process outsourcing services, technology solutions, engineering Services, application development services. Lotus has established past performance, resources, and capabilities to procure equipment for support government agencies and commercial clients.

Lotus is unsurpassed in recruiting, credentialing, and retaining a top-notch professional workforce. Lotus services in the procurement of equipment are performed in a reliable, efficient, and timely manner to ensure contract and mission success. Our cogent and effectual strategies enable our clients to get access to the new-age technologies and accelerate their operations in the most profit-driven manner. Lotus Staffing division places top technology professionals in contract, contract-to-hire, direct hire, and Statement of Work (SOW) based positions with Government Agencies and industry leaders.

Implementation custom development: customizing services to fit customer requirements.

Integration custom development: customizing the client's product to integrate into the clients existing products

Support technology consulting and business domain consulting.

Lotus flexible cost-effective delivery models feature dedicated account teams, skill-based recruiters, and proven systems and processes.

Our Consultant care teams are unique in the industry and ensure a satisfactory assignment for both Consultant and Client.

Feature research and requirements analysis, prototyping, and implementation with iterative design

Experienced in a development environment with Linux, GIT, JIRA, and Jenkins toolsets.

Lotus Staffs Skills: Cisco CCNA certification, Embedded Software, EPIC Implementation, Design and develop automated reports and data pipelines in Python, Network Security, Email Security, Web Security, Cloud, Identity, Data Security, Network Infrastructure, Endpoint Security, Cloud Services including IBM, AZURE, AWS, Snowflake, Networking architecture, Backup Recovery, Broadband, Cellular & Data Radios and WLAN technologies.

## PROCUREMENT AND SYSTEM INTEGRATOR SERVICES

Support the public sector to procure Goods & Services in the following areas:

(a) Computer Hardware, networking equipment, and software from leading brands such as Cisco, Dell, HP, HPE, Lenovo, Microsoft, Ivanti, Meraki, and Juniper

(b) Sale and Rental of heavy machinery for industrial and construction projects

(c) Medical, Telehealth solutions equipment, and Laboratory Equipment

(d) Radio Equipment: Harris, Motorola, Rockwell Collins

(e) Sensors, Cables, Networking, telephone, electrical, Power equipment, UPS, generators, batteries, etc.

(f) UCC (Unified communication and collaboration) Video conferencing, UCaaS Ecosystem (Unified Communications as a Service) Voice phone systems, Networking Systems and Accessories

## COVID CAPABILITY

• Lotus supply COVID-19 Personal Protective Equipment (PPE) Mitigation, Cleaning & Disinfection, Saliva testing in California State.

• Lotus supplied PPE equipment to the California Department of Veterans Affairs.

• COVID-19 FCC Telehealth Program, Telehealth Solutions

## NAICS CODE

541512 Computer Systems Design Services  
 541513 Computer Facilities Management Services  
 541611 Administrative Management and General Management Consulting Services  
 561710 - Exterminating and Pest Control Services  
 561720 - Janitorial Services  
 541930 - Translation and Interpretation Services  
 423430 Computer and Computer Peripheral Equipment and Software  
 423450 Merchant Medical, Dental, and Hospital Equipment and Supplies Wholesalers  
 517911 Telecommunications Resellers  
 518111 Internet Service providers  
 532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing  
 532490 Other Commercial and Industrial Machinery and Equipment Rental and Leasing  
 541618 Other Management Consulting Services  
 541690 Other Scientific and Technical Consulting Services  
 561110 Office Administrative Services  
 561612 Security Guards and Patrol Services  
 621111 Offices of Physicians (except Mental Health Specialists)  
 621399 Offices of All Other Miscellaneous Health Practitioners  
 621512 Diagnostic Imaging Centres

## PARTNERS



**PAST PERFORMANCE**

**For federal contract details:** <https://govtribe.com/vendors/lotus-usa-inc-dot-771v6>

**FPDS:** <https://www.fpds.gov/ezsearch/search.do?indexName=awardfull&templateName=1.5.2&s=FPDS.GOV&q=JBKG G25MLPM9>

**PROCUREMENT SERVICES**

**Agency: Department of Defense**

Bid value: \$669,599.00

Title: Motorola - 36 CES/CEF VESTA R7 Emergency System Upgrade, Andersen AFB

**Agency: DLA LAND AND MARITIME LAND**

Bid value: \$84,276.92

Title: SPE7L321U1409 # GAGE,COMPARATOR,AIR

**Agency: National Institute of Standards and Technology,**

Bid value : \$705,601.32

Title: Whole Body Contamination Monitors

**Agency: California Department of Veterans Affairs,**

Bid value :\$15,434.38

Title: Covid-19 emergency supply

**Agency: Department of Defense**

Bid value: \$507,683.23

Title: Transformers, Stainless Steel (KVA)

**Agency: LADWP**

Bid value: \$148,300.00

Title: WATER CONTROL CENTER AIR CONDITIONER AND HOT AISLE CONTAINMENT

**Agency: Department of Army, Fort drum**

Bid value : \$215,547.84

Title: RT8850 system

**Agency: National Aeronautics and Space Administration,**

Bid value : \$137,457.00

Title: Rockwell Collins Radios 7215

**Agency: Long Beach Transit**

Bid value : \$ 157,417.75

Title : Dell Precision 3430 Small Form Factor, OptiPlex 7760, Dell Ultra Sharp 49 Curved Monitor

**Agency Name: MICC-FT DRUM,**

Bid value : \$262,913.91

Title : Provide emergency portable comfort cooling for 7 buildings

**Agency Name: Los Angeles County**

Bid value : \$168,064.31

Title : Cisco VOIP.

**Agency Name: Department of Air Force**

Bid value: \$160,655.00

Title : Replace Lockers inside B140

**Agency Name: U.S. ARMY ENGINEER DISTRICT, DETROIT,**

Bid value: \$369,170.91

Title: Rental equipment will be used to support work in and around a lock and dam structure at temperatures as low as -20 degrees F.

**Agency Name: MICC-Fort Buchanan**

Bid value: \$196,480.00

Title: 225KVA UPS

**Agency Name: WAPA**

Bid value: \$153,241.92

Title: MEDIUM-VOLTAGE AND HIGH-VOLTAGE DEAD-TANK CIRCUIT

**PROFESSIONAL SERVICES**

**Agency: Social Security Administration (SSA\_Richmond)**

Bid Value: \$ 2,224,604.00

Title: Medical Consultant Services

**Agency Name: Internal Revenue Service, U.S. Department of the Treasury**

Bid Value: \$171,389.77

Title: Main Treasury Preventative Maintenance and Repairs UPS Units

**Agency: California Department of General Services, Office of Human Resources(OHR)**

Bid Value: \$168,478.00

Title: Pre-Employment Medical Evaluation

**Agency: California Department of Veterans Affairs**

Bid Value: \$69,086.00

**Agency: Department of Navy, NSWCPD**

Bid value: \$59,790.00

Title: 100M Internet services at Plattsmouth, Nebraska

Title: Pre-Employment/Annual Physicals Service.

**Agency: Social Security Administration (SSA\_Denver)**

Bid Value: \$1,280,562.00

Title: Regional Medical Consultant

**Agency: Department of Army**

Bid Value: \$512,249.04

Title: CYS Bus Services at Fort McCoy, WI

**Agency: California Department of Veterans Affairs**

Bid Value: \$228,758.40

Title: Skilled Nursing Administrator

**Agency Name: DHCS-POCB-Clinical Section, California State**

Bid Value: \$120,000.00

Title: Licensed Psychiatrists

**Agency : NAVSUP FLC NORFOLK CONTRACTING NORFOLK OFFICE**

Bid Value: \$ 43,012.8

Title: Media monitoring Services

**Agency: Department of Defense (Pentagon)**

Bid Value: \$319,125.60

Title: Islamic Spiritual Guide

**Agency: U.S. Army Sergeants Major Academy, International Military Student Preparatory Course**

Bid Value: \$24,305.57

Title: English Instructor\_ American Psychological Ass (APA)

**Agency: U.S. Army Soldier Support Institute (USASSI)**

**Command History Office.**

Bid Value: \$140,970.00

Title: Archival Support Services

**Agency: Fairchild Air Force Base (AFB), Department of Defense (DoD) MHS**

Bid Value: \$85,069.80

Title: Revenue Cycle support services

**Agency Name: MICC - FORT CARSON**

Bid Value: \$62,416.89

Title: Professional office support